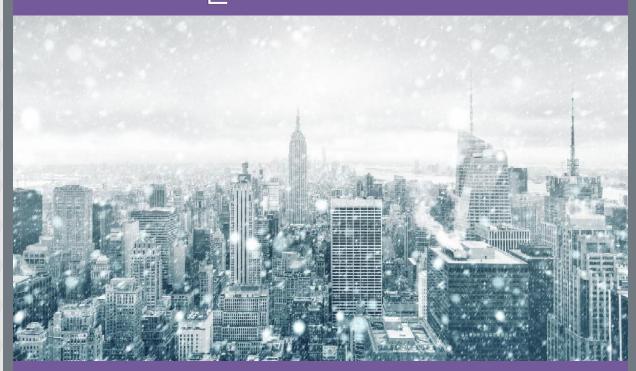
January 6, 2022





2022! The Year Starts Strong. Five reasons we are bullish on real estate this year:

Just as the Manhattan luxury real estate market <u>shined this holiday season</u>, 2022 across NYC looks to start off strong, with <u>real estate demand projected to rise quickly</u> in the city's top-tier neighborhoods as sales and rental markets approach or surpass prepandemic levels.

Although Covid-19 and the Omicron variant have hindered first-quarter <u>return-to-work</u> <u>initiatives</u>, NYC is in recovery, as evidenced by a <u>record housing market comeback</u> in 2021.

Looking ahead, here are five reasons we anticipate 2022 to be a fantastic and prosperous year in real estate:

- Buyers are in abundance. Simply put, both domestic and foreign investors have <u>cash to spend</u>. Despite inflation and the Federal Reserve's <u>proposed 2022 rate</u> <u>hikes</u>, NYC real estate remains an attractive hedge as the Great Wealth Transfer ensues and <u>residents return to the city</u>.
- 2. A strong bonus season. Wall Street is seeing the <u>biggest bonus season</u> since the Great Recession. When business activity rebounded in 2021 and caused unprecedented workloads, employers announced record-breaking bonuses to help retain top talent as <u>Wall Street banker shortages</u> proliferated.
- **3**. Higher rental rates and lower inventories. We saw November median rental rates in Manhattan make a <u>16.7% increase year-over-year</u>, indicating strong demand

for amenity-rich abodes and a bounce back from the pandemic's foothold. New Yorkers are returning home to the neighborhoods they want to live and work in.

- 4. We have a <u>new mayor</u>. Earmarking his first 100 days with the theme GSD: Get Stuff Done, incumbent <u>Eric Adams</u> vows to "leave divisive rhetoric behind and adopt a practical approach to governing" while aiming to keep NYC open for business, education, and leisure.
- 5. It's the <u>Year of the Tiger.</u> The Chinese New Year begins February 1st, and the upcoming zodiac animal symbolizes toughness through adversity as well as optimism and commitment to the greater good. Among these traits, the tiger is also known for boldness and passion—exactly what NYC can use in 2022!

\*check out the underlined words for helpful links and references.

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## The Market at a Glance

## **Fun Reads**

Here are a few fun articles worth sharing.

## **Vacation on the Brain?**

With the winter ahead of us, you might be thinking about your next escape to a tropical destination, so why not check out these great travel apps that could lead you to another amazing destination? This article provides a great list.

Contracts Signed / Accepted Offer Over

the Past 12 Months These numbers are offers accepted and contracts signed this

month. This represents a look into the Manhattan Real Estate Market.

By Stephanie Rosenbloom, The New York Times

#### Achievable New Year's Resolutions!

Struggling to make a resolution this year? Check out this <u>great article</u> about some great options that could help you reach your goals and make sure you stick to whatever resolution you choose.

By Zee Krstic and Zoe Rockwood, Good Housekeeping





# **Happening Around NYC**

#### 22 Things to Look Forward To

*TimeOut New York* has put together a great list of things to look forward to in NYC this year from events, to shows, to museums and restaurants! If you're looking forward to exploring the city this year, definitely check out this great list now and mark your calendars for what's ahead! More information <u>available here</u>.

#### **Heading to Broadway?**

With the Omicron variant surging throughout NYC, many Broadway shows have had to cancel performances due to illness. However, many shows are still running each day and the Broadway League has put together a great website for you to see what's available. <u>Click here</u> for more information.





## **Featured Listing**

### 305 East 24th Street, 9N



Just listed! The highly coveted N line now available in one of the most desirable full service buildings in the city! This bright & quiet one bed, one bath features a large living space with ample room for living and dining, a king sized primary bedroom, kitchen with stainless steel appliances, and an abundance of closet space. <u>Click here</u> for more information.

## 2021 Q4 Sales and Rentals



# 2021 ou Quarter Sales in Contract and Rentals

The Team



Jessica Levine Licensed Associate Real Estate Broker



Alexa Caruso Licensed Real Estate Salesperson



Benjamin Dorman Licensed Real Estate Salesperson

Jessica Escobar Licensed Real Estate Salesperson



Ariel Frankel Licensed Real Estate Salesperson

We are always looking to partner with other realtors and currently have partnerships globally and internationally! For more information, <u>email us</u>.

Check Out All Our Current Listings